

2018 ANNUAL MEETING

We're here...every step of the way

SoundView Financial Credit Union

8 Duracell Dr.
Bethel, CT 06081

1-800-722-2936
services@soundviewfcu.org



Financially Sound with a view toward You

2018 Annual Meeting

Call to Order

1. Ascertainment that a quorum is present
2. Reading and approval of the minutes of last meeting
3. Chairman's Report
4. Report of the President
5. Report of the Loan Officer
6. Report of the Supervisory Committee
7. Unfinished Business
8. New Business
9. Elections
 - Slate presented by Nominating Committee
 - Call for nominations from the floor
 - Close nominations
 - *If no nominations from the floor* - Chairman requests Secretary to cast one ballot for the entire slate.
 - *If there are nominations from the floor* – Appoint tellers, distribute ballots, votes taken and tallied by tellers and announce results.
10. Adjournment

ANNUAL MEETING MINUTES Held May 5, 2017

Those in attendance are noted on the attached sign in sheets. It was noted that a quorum was present.

Minutes of the Annual Meeting held on May 6, 2016 were read and approved.

Maciej Milewski, Chairman, presented the Chairman's Report which was approved.

Jo-Ann Palladino presented the President's Report which was approved.

Jo-Ann Palladino presented the 2016 Loan Officer's report which was approved.

Teresa Reichmann delivered the Supervisory Committee report which was approved.

There being no unfinished business or new business, the nominating committee comprising of Andy Bard, Chris DePalma and Heidi Sztanko submitted the election slate of the Board of Directors. Elections were held and the Chairman announced the following slate of candidates for election to a two -year term as Directors:

RuthAnne Salvatore John Ostaszewski Dawn Norton Barbara Chaisson

No nominations from the floor were submitted and the Chairman requested the Secretary to cast one ballot for the entire slate. The above nominations were approved.

Reorganization has cast the following directors:

Chairman:	Maciej Milewski
Vice Chairman:	Sue Schulz
Secretary:	RuthAnne Salvatore
Treasurer:	Andrew Bard
Chairman of Supervisory:	Teresa Reichmann

Dawn Norton will assume a position on the ALCO Committee vacated by John Ostaszewski

The above documents are attached as presented.

Respectfully submitted,

RuthAnne Salvatore

Secretary

Chairman's Report - 2017

SVFCU Members,

Thank you for your continued support of SoundView Financial Credit Union.

For the 2017 financial yearend, our asset base grew to \$33.1 Million and our Net Worth increased to 12.76%, well above required financial requirements. Our operating income was positive and grew slightly over last year; overall another strong positive year of good results and ongoing positive trends for the credit union.

The SVFCU team along with the board is focused on building the business with focus on maintaining and continuing to increase our fiscal strength, growing membership and ongoing programs to continue with our outstanding community outreach and volunteer activities. We are also committed to updating our technological capabilities to meet business and member needs.

Thank you to our great SVFCU staff, the Board, Supervisory Committee, and to you, our members, for your commitment to the ongoing success of OUR Credit Union

Respectfully submitted,

Maciej Milewski
Chairman

Report of the President - 2017

2017 proved to be another successful year for our not-for-profit financial cooperative from both an operational and financial viewpoint. It also brought many exciting new service enhancements, making it easier than ever to choose SoundView as your preferred financial partner.

In terms of financial soundness, SVFCU saw 12-month loan growth rates 14% higher than peer credit unions of our same asset size. Not only did our annual lending initiatives directly contribute to the credit union's bottom line, they also put more back into our members' pockets and thus, the communities in which they live, work, and serve. In fact, we saved our membership nearly \$290,000 in fees and interest compared to if they had chosen other area financial institutions for their borrowing needs. As we do each year, we continued efforts to reduce expenses and make operational adjustments that ensure SoundView is in the best financial position possible.

As a committed community partner, financial support was provided to local students through our annual scholarship program. Applications and essays are reviewed by an independent third-party. We awarded two lucky students \$1,000 each to help with higher education expenses.

THIS YEAR'S COMMUNITY OUTREACH INITIATIVES INCLUDED:

- **King of the Hill 2017**
United Way of Western Connecticut coordinates their annual 5K road race around Berkshire Corporate Park. This year SVFCU became a sponsor! This race supplements many initiatives and other collaborative efforts to make our community stronger. After the race we met up with Duracell Team for a photo op!
- **Movie Night at Candlewood Town Park**
We were proud to partner with Danbury's Recreation Department to sponsor their showing of "Rogue One: A Star Wars Story" on July 20. The event was organized by the Town of Danbury, Recreation Department and held at Candlewood Town Park. An information table was set up prior to the movie for a meet and greet with neighbors.
- **Free Shred Day**
At our Barden office, a free Shred It Day was held for the community. We suggested people bring nonperishable items that were to be donated to Hillside Outreach. We collected approximately 218 pounds of food and collected \$100 in cash.
- **Junior Achievement Classes**
Working with Junior Achievement of Western Connecticut, we sponsored a fourth grade class at Morris Street School in Danbury, CT. We reviewed Our Region; How to be an Entrepreneur, Regional Resources Available, How to run a hot dog stand and problem solving. The students were so eager to learn and participate.
- **Western CT Home Show**
The early spring Home Show event has many local businesses set up at The O'Neill Center at Western CT State University. It is a weekend show where we can talk with the community.

- **Danbury Westerners Baseball**

Danbury's summer collegiate baseball team provides the town with professional entertainment in the Greater Danbury area. The team has support of Major League Baseball. SoundView sponsored a game and an information table was manned. One luck member threw out the first pitch. Our banner hangs in the outfield from June through October.

- **Duracell Health Fair**

Our Bethel branch participated in an onsite health fair. We promoted Financial Fitness!

In the spring of 2017 we rolled out a new mobile banking app to make credit union membership even more convenient. Our new app, available in both the App Store and Google Play, allows you to deposit checks remotely from your mobile device, as well as view balances, make transfers, locate surcharge-free ATMS, and more! Additionally, its cutting-edge fraud prevention technology puts debit card control in your hands. You are able to turn your debit card off directly from your smartphone or tablet in the event your debit card is lost, stolen, or compromised.

In the early months of 2018, I had the privilege of attending the Credit Union National Association's annual Governmental Affairs Conference, where national credit union leaders unveiled a new brand awareness campaign for non-members. The theme of "Open Your Eyes" seeks to communicate to potential credit union members that a better way of banking is right in front of them; a credit union relationship opens the door to more competitive rates and savings that are shared and enjoyed by the entire cooperative. As we move forward into 2018, we encourage you to pay that relationship forward by opening the eyes of your immediate family members and co-workers to the better banking experience *they* can have by joining our credit union family.

I would like to extend my thanks to both the SoundView staff and volunteers that make our credit union such a wonderful place to belong. Running the credit union effectively requires that all team members work together for the common good of our member-owners; each of you went above and beyond in 2017 to make this a reality. And to our valued members, thank you for your continued membership and for choosing the SoundView Financial Credit Union team to help you on your path to financial prosperity.

Respectfully submitted,

Jo-Ann Palladino
President

2017 COMMUNITY OUTREACH INITIATIVES

King of the Hill 5K Road Race Starting Line

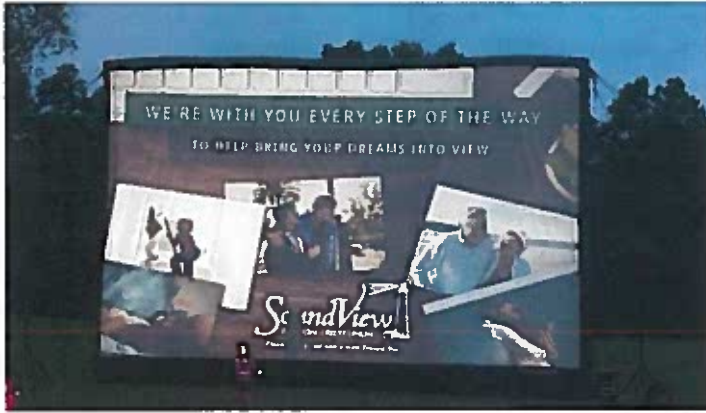


Duracell Team Photo After the Race



Movie Night at Candlewood Town Park

Some of our Video Clips and Beautiful Lake sunset!



Shred It Day at Barden Branch and Food Donations to Hillside Outreach



Junior Achievement Morris Street School

Our Region!



Danbury Westerners Back Field



Home Show 2017



Loan Report - 2017

Credit Union Landscape:

For the third year running, credit unions experienced historic growth in 2017. Third quarter growth trends in credit unions surpassed those of community banks and the banking industry overall. Usage rates have increased across the board; credit unions account for 19% of the auto finance market, which is the highest since the Great Recession. The industry also saw its highest levels of revolving and non-revolving consumer credit at 5.7% and 12.9%. And while credit unions' first-mortgage market penetration of 8.1% was slightly under the record high of 8.6% posted in Q1 2017, a recovering housing market and growing economy signal continued mortgage growth in 2018.

SoundView Loan Growth:

Your credit union closed 2017 with a total loan portfolio of \$19 million, which is an increase of **6.17%** from the year prior. Our member-owners closed 442 loans (\$12.6 million in total), turning to their preferred financial partner for financial support in obtaining new cars, homes, credit cards, and more. Below is a snapshot of the current credit union loan portfolio mix:

Loan Type	% of Total Loan Portfolio
Credit Card	8.85%
Unsecured Personal Loans	12.79%
Student Loans	2.93%
Auto Loans	32.13%
Home Equity Loans	43.26%
Other Loans	0.04%

Delinquency for 2017 closed at 1.00%, which is a slight increase from previous year. We continue to work with CU Collections, which we have retained to call members overdue for payments. This remains a priority as we work diligently every day to ensure the safety, soundness and regulatory compliance of your credit union. Thank you for your continued support as we strive to meet their financial needs to provide the services, trust and dependability that you deserve.

Respectfully submitted,

Jo-Ann Palladino
President

Supervisory Committee Report - 2017

The SoundView Financial Credit Union (SVFCU) Supervisory Committee, an independent group of member-volunteers, provides an oversight function on behalf of the membership. This includes periodic internal audit functions of the credit union operations, attendance at credit union Board meetings and the hiring of a CPA firm to conduct an Independent Accountant's Report on Applying Agreed-upon Procedures in order to assist the CU Supervisory Committee in performing the annual Supervisory Committee audit.

In 2017, the firm Whittlesey & Hadley, PC, a regional CPA firm, performed the procedures agreed to by the management and the Supervisory Committee as of June 30, 2017. There were no material exceptions and the credit union adhered to the accepted practices of accounting controls and fiscal operations. The credit union continues to support improvement in controls and delivery of services to our members. SVFCU was found to be safe and secure.

As representatives of the credit union membership, the Supervisory Committee is always available to assist individual members by answering questions and resolving problems they may have with the credit union. Please feel free to contact the Supervisory Committee at SoundView FCU, 14 Research Drive, Bethel, CT.

Respectfully Submitted By,
Theresa Reichmann, Chairman

John Murphy, Carla Trombley
SVFCU Supervisory Committee

Nominating Committee Slate -

Nominating Committee Slate

March 23, 2018

Nominating Committee Slate

Comprising of Heidi Sztanko, Ruthanne Salvatore, Jo-Ann Palladino

The Nominating Committee Submits the following slate for election to the Board of Directors at the May 4, 2018 Annual Meeting

Maciej Milewski

Andy Bard

Kevin McKinney

Sue Schulz

Christopher DePalma

Respectfully Submitted

Nominating Committee